SAHARA CONSULTING GMBH

Introduction

Sahara Consulting GmbH is a German company specialized in the procurement of original spare parts and consumable items. Since 2005 we have provided assistance for the industry.

We are specialized in the processing of requisitions and purchase orders, sourcing original manufacturers, procurement, consolidation, shipment and handling of contracts, financial and shipping documents as well as providing consulting services for our customers.

Sahara consulting Headquarters is based in Wedemark German Branches in Jeddah, Saudi Arabia and Cairo, Egypt giving our company an advantage in covering a wide range of suppliers in Europe and providing a reliable service for manufacturers in Europe, North Africa and Arabian Gulf according to the German standards and regulations.

Supply Chain Management from manufacturer to customer Providing customers with required spare parts and consumable items Reduce procurement costs and delivery time.

Mission:

Providing customers with the spare parts and consumable items required to efficiently reduce procurement costs and delivery time.

Vision:

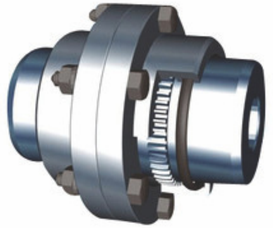
Growing geographically and continuously sourcing new reliable suppliers to assure providing our customers with the best possible quality and prices.
Meeting our customers› expectations and achieving customer satisfaction by always providing a top quality service

Our Services

Sahara Consulting offers industrial plants in the petrochemical field an integrated set of services tailored to lowering the total procurement cost for Maintenance and repair parts while meeting the highest standards of performance.

Plant demand comprises a daily changing mix of Maintenance and repair needs for stock room reorder, emergency parts, high-use wear parts, scheduled maintenance projects and spot buys of rarely used items. Sahara Consulting service takes title to this plant Maintenance and repair flow from order until delivery. Parts from all suppliers are gathered at our consolidation warehouse and made ready for export, overseas transportation and import country handling.

Sahara Consulting manages the flow of goods and procurement transactions using modern IT and communications to link its computers and servers with the computer systems of the suppliers, logistics vendors and receiving customer plant.



An unparalleled ability to tailor the service and fees to the needs and demand character of each customer is the key to optimizing cost/performance benefits.
Sahara Consulting monitors the fast emerging price fluctuations, due to international economy dynamics (Demand, Currencies...etc) and due to market variation and supply. We then inform our customers, when operations could be affected by these variations

Sahara offers its customers the opportunity to make use of all or one of its services namely:
- Request for quotations and purchase orders processing.
- Sourcing original manufacturers.
- purchase order processing.
- Supply chain management (from manufacturer to customer).
- Handling of shipping documents (import and export documents , etc…).
- Consolidation.
- Shipment.
- Handling of related contracts and financial documents.

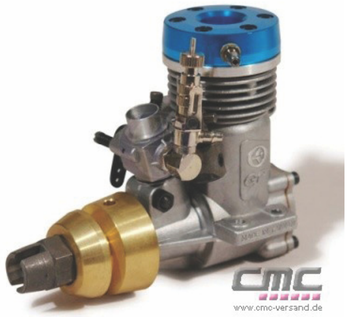
Sahara is committed to help your organization save time and money when purchasing MRO parts. by gaining a more thorough understanding of your business and technology requirements, your current procurement process and the way your prospect purchasing and planning model should look like. We have a range of solutions that can address the purchasing process and we›re ready to deliver what it takes to help make your MRO processes as effective and efficient as possible.

Sahara consulting dedicated team can work with you to determine that the solution put in place meets your specific needs and requirements. Our experience and success over the years has made us leaders. We support most business processes. We can automate many of your manual or paper-based procurement processes.

Using our services would help you:

- Reduce purchasing process costs
- Increase productivity
- Have faster delivery time

Sahara consulting commits itself to follow international health, safety and environmental standards when performing all its business operations.



Product List:

Armatures and alternators
Axle drives
Automation Controllers
Angle and Globe Valves
API Valves
Ball Transfer Units / Tolerance Rings
Balancing and diagnostic systems
Balancing machines for crankshafts
Balancing machine for drive shafts
Bell housings and accessories
Computer Numeric Controls (CNC Machine Tool)
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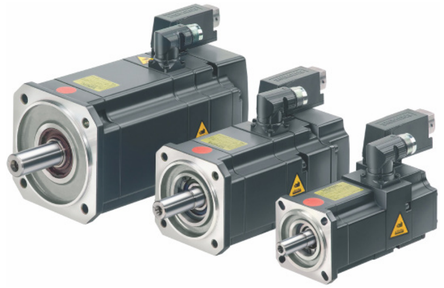
Control units
Cylinders
Cooling systems
Couplings for fluids
Cylinders
Control & Signaling
Corrosion Monitoring
Check Valves
Control Valves
Compact Performance valves
Clean Service valves
Critical Service valves
Drives
Deburring Systems
Drive Technology
Electric Motors
End Connections
Factory Automation Sensors
Filtration and fluid conditioning
Fuse Switches
Fittings and Isometrics

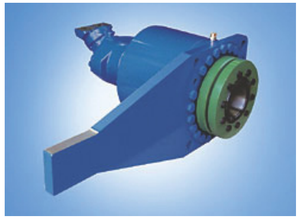
Product List:

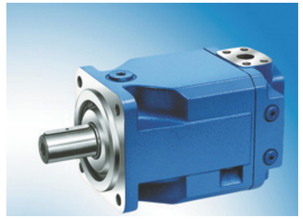
Gripper and vacuum technology
High-speed balancing systems
Human Machine Interface
High pressure pumps
High Performance valves
High Efficiency valves
Heat exchangers / coolers
Hazardous Area Enclosures+Equipment
Industrial PCs
Inclination Sensors
Identification Systems
Linear Bushings and Shafts
Logic Control Units
Micro Automation
Motion Control
Mass-centering machines
Mounting technology
Mobile Hydraulics
Modulate Action valves
Motor starters
Motors and drivers
MV Switchgear
Power Supplies – SITOP
Programmable Controllers (PLCs)
Programming Devices
Pumps
Pipe connections
Power Supplies
Power & Energy Monitoring System
Proximity Sensors
Photoelectric Sensors
Positioning Systems
Purge+Pressurization Systems
Power Supplies

Product List:

Ready-to-install pneumatics
Resistance Welding
Roller Rail Systems
Rotary Encoders
Remote I/O Systems
S&R Valves
Sensors
Solenoid technique
Services
Small power units
Servo control valves
Service and Support Products for Automation
Smart Cameras
Sensors & RFID system
Solar Backup and Off-Grid Systems
Separator Alarm Systems
Scales and weight correction machines
Spin test systems
Transformers
Tools
Turbochargers
Torque converters
Valve Actuators
Weighing Systems
Zener Barriers







History

- 2005: Company Establishment in Hannover 60 m² Area, 1 Customer in Jubail
- 2006: Expanding our Business in Russia
- 2007: New Customers based in Egypt.
- 2008: Moving to a New Location in Garbsen (100 m²)
- 2008: new customers based in Saudi Arabia
- 2010:Expanding our Business in Saudi Arabia
- 2013: Moving to our New Administration Building in Wedemark (500 m²)
- 2018: Implementation of SAP Business One
- 2022: new Warehouse (670 m²)

Our philosophy

Sales Department

- Receiving RFQ from Customers
- Searching requested Manufacturers / Sending Request to the Manufacturers / Suppliers
- Technical Clarifications / receiving Offers from Suppliers.

Purchasing Department

- Sending Offers to the Customers
- Technical / commercial Clarifications
- Order Processing
- Following Material delivery to our Warehouse

Logistics Department

- Checking the received Material (damages, Technically, quantity)
- Preparing the export documents
- Making photos of the received Materials.
- Preparing the Export Packaging (Air or Sea freight)
- Informing Customers with material Readiness, Sending/collecting the materials

Financial Department

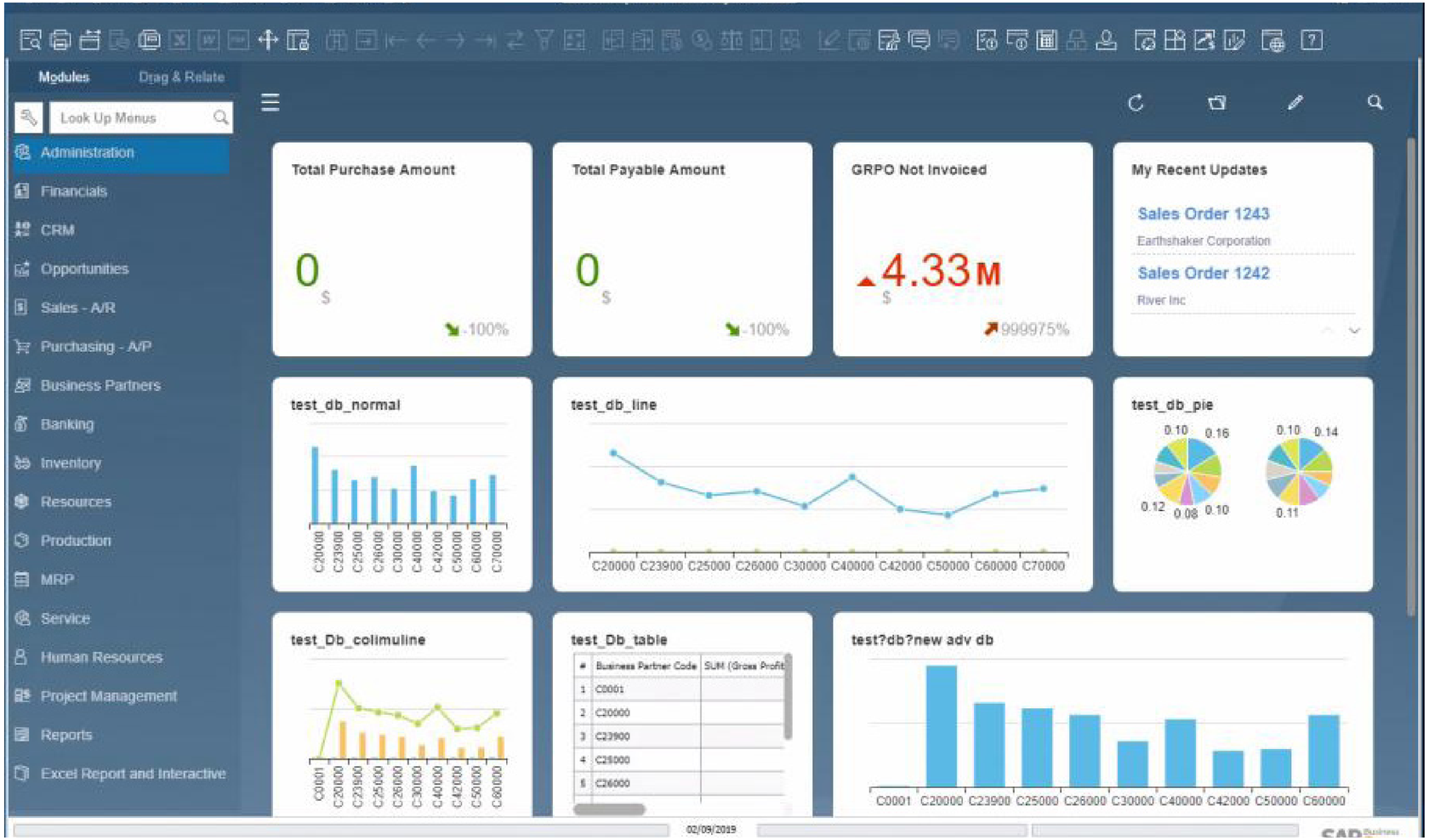
- Receivable and Payable Accounts / Salaries / VAT Tax Authority

Company Structure / Work flowchart

- Well trained Staff
- Adequate Working / Warehouse Spaces
- Strong Database System (SAP)
- Ensuring enough liquidity

Our Warehouse

Implementation of SAP Business One (Jan. 2018)



PROJECT FINANCING

HELPING YOU TO GET SUITABLE FUNDINGS

Our companys purpose is to help our customers effectively implement their projects and investments through the use of our unique combination of finance and supplier networks, along with long-term financing solutions and suitable suppliers.

FINANCING OPTIONS & PROJECT SUPPLY

If you are an entrepreneur looking for a way to realise a project, Sahara Consulting GmbH will ensure your success. We assist you in obtaining long-term and flexible financing for your project.
Regardless of your existing credit lines, you can open up new opportunities with our best contacts and at top conditions.

Furthermore, we will find the best suppliers for your project, ensuring the most recent technology and quality.
A vast and dependable network of suppliers from all sectors of the construction industry allows you to incorporate new ideas and viewpoints into your project.
Our team of employees has extensive experience in a wide range of business processes.
Guaranteeing that you›ll always achieve the most professional results. From funding through supplier selection and monitoring to project management, You will have a qualified and experienced partner on your side with us.

To find the best solutions for all of your requirements, we have a qualified team with expertise in construction and innovative technology. We provide all types of construction equipment and new technology solutions through our broad network of the best German or European suppliers who will meet or surpass your requirements.

Sahara Consulting

ABB Power and productivity for a better world™
AERZEN
ALFA VALVOLE s.r.l.
ALFA LAVAL
Allen-Bradley
ALLWEILER
Atlas Copco
BALLUFF sensors worldwide
BORSIG
BRAN+LUEBBE AN SPX BRAND
BHDT A Member of Dr. Aichhorn Group
DEMAG Cranes & Components
ECKARDT Systeme für die Umformtechnik
FESTO
FLOWSERVE
HAUBER ELEKTRONIK
Honeywell
HYDAC
Ingersoll Rand
KLINGER
KSB
Made for Motion KTR
LESER
Linde
MAHLE Driven by performance
MANKENBERG Industriearmaturen Industrial Valves
MOELLER
MINIMAX
Parker
PEPPERL+FUCHS
ProMinent®
PULSE GUARD
Rexroth
RITTAL
Schneider Electric
STAHL
SIHI
SIEMENS
SEW EURODRIVE
SAMSON
SKF
SCHENCK
Telemecanique
THE LINDE GROUP
VIKING PUMP A Unit of IDEX Corporation
WIKA

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